



End-Of-Sale Advance Notification

Dear Lifesize Partners:

Two years ago, Lifesize began a process to reinvent our entire business by focusing on a cloud service delivery model for video communications and deep integration of our Lifesize® Icon™ conference systems to that service. Customers are demanding cloud solutions at an accelerating rate while demand for on-premises infrastructure solutions continues to decline rapidly. This shift to cloud was necessary for the survival of our company. Now we have emerged from the transition a smaller and more focused company—a company with the leading solution in the new cloud market.

One of the most important strategic and challenging decisions we have made was to stop development of our on-premises infrastructure product line and proceed to end of sale. This decision was not taken lightly. We, for a time, thought we could take forward both Lifesize® Cloud™ and Lifesize UVC products. But as the architectures diverge and the infrastructure market continues to decline, it is not feasible for us to continue to fund both businesses. Below we outline the phasing of the end-of-sale process for infrastructure applications, appliances, servers and maintenance agreements.

Sincerely,
Craig Malloy
CEO Lifesize

Lifesize announces the **end-of-sale advance notification** for:

- Lifesize® UVC Multipoint™
- Lifesize® UVC ClearSea™
- Lifesize® UVC Manager™
- Lifesize® UVC Access™
- Lifesize® UVC Transit™
- Lifesize® UVC Servers 1150, 3350, 3380

These products will remain available for purchase through **March 31, 2016**. After that day, these products will be removed from the Lifesize price list, and Lifesize will no longer accept orders for new UVC activations or UVC bundles. Lifesize will, however, accept expansion orders from **existing customers** through **June 30, 2016**.

Recommend

We recommend Lifesize Cloud. Cloud service and connected devices are the future of Lifesize and our industry. We have an attractive trade-in/migration plan for our on-premises customers. Many have already transitioned to Lifesize Cloud.

Support Services

Lifesize will end the sale of multiyear AMS contracts for the Lifesize UVC products listed above on March 1, 2016. Lifesize will continue to offer customers the option to purchase one-year AMS contracts on the above UVC products through June 30, 2016. On July 1, 2016, AMS contracts will no longer be available for sale for these products. [Click here](#) for specific details on the Lifesize End-of-Life Policy Document.

Lifesize announces the **end-of-sale advance notification** for:

- Lifesize[®] Control™
- Lifesize[®] Networker™

Both products will remain available for purchase through **March 31, 2016**. After that day, the products will be removed from the Lifesize price list, and no new orders will be accepted or fulfilled.

Recommend

Lifesize is not planning a replacement video management solution for Lifesize Control or a replacement ISDN product for Lifesize Networker.

Support Services

Lifesize will end the sale of multiyear AMS contracts for these products on March 1, 2016. Lifesize will continue to offer customers the option to purchase one-year AMS contracts on these products through June 30, 2016. On July 1, 2016, AMS contracts will no longer be available for sale for these products. [Click here](#) for specific details on the Lifesize End-of-Life Policy Document.

Lifesize announces the **end-of-sale notification** for:

- Lifesize[®] Softphone™

This product is removed from the price list, and Lifesize will no longer accept new customer orders.

Recommend

Lifesize recommends that all Lifesize Softphone customers move to Lifesize Cloud.

If you have any questions regarding these end-of-sale notifications, please contact your local Lifesize sales representative.

Best regards,

The Lifesize Team



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